

Newspaper page with multiple columns of text, including sections like 'PERSONALITIES', 'CONVENTIONS', 'BANKS', 'HOTELS AND RESTAURANTS', and various advertisements.

Newspaper page with multiple columns of text, including news articles, advertisements, and a large table on the right side. The page is titled "NEWSPAPER ARCHIVE" at the top and bottom.

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1. The first step is to identify the problem. In this case, the problem is that the company is not meeting its sales targets.

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11. *Handwritten text, possibly a signature or date.*

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